

Annex A - Annual Performance Standards for CFDC Activities

CFP Program Level Targets

	Northern Ontario
Leverage ratio	1.60
Cash balance as % of 5yr disbursements	21-25%
% of IF in active loans	70-79%
5 year loan loss rate	5-10%

CFDC Performance Standards

	Minimum			Upper Range
	Rural/remote	Intermediate	Urban adjacent	ALL
# of CFDCs	9	9	6	24
# closed deals	4	11	15	27
\$ value of closed deals	300,000	600,000	700,000	1,400,000
# businesses assisted (IF)	3	11	14	27
# jobs created/maintained (IF)	13	32	51	150
# of in-depth counselling interviews	49	41	43	234
# businesses assisted (BC)	4	2	5	64
# of Strategic Plans	1	1	1	--
# of partners involved in Community Strategic Planning	5	5	5	--
# partners involved in CED Projects	25	25	25	--
# of CED projects with CF involvement	5	5	5	--

Notes: Minimums are based on the 5 year average of the 20th percentile for each group
Upper range is the 5 year average of the 90th percentile for all CFDCs combined

CFDC	Group	CA/CMA
Atikokan	Rural/remote	None
Chukuni	Rural/remote	None
East Algoma	Urban adjacent	Elliot Lake
Economic Partners	Intermediate	None
Greenstone	Rural/remote	None
Kirkland & District	Intermediate	None
LAMBAC	Intermediate	None
LOWBIC	Urban adjacent	Kenora
Muskoka	Intermediate	None
NECO	Urban adjacent	North Bay
Nishnawbe Aski	Rural/remote	None
Nord-Aski	Intermediate	None
North Claybelt	Intermediate	None
PACE	Rural/remote	None
Parry Sound	Intermediate	None
Rainy River	Rural/remote	None
Sault Ste Marie	Urban adjacent	Sault Ste Marie
South Temiskaming	Intermediate	None
Superior East	Intermediate	None
Superior North	Rural/remote	None
The Venture Centre	Urban adjacent	Timmins
Thunder Bay Ventures	Urban adjacent	Thunder Bay
Wakenagun	Rural/remote	None
Waubetek	Rural/remote	None