

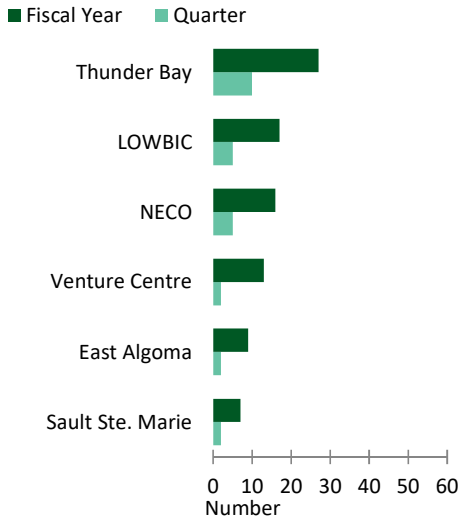
COMMUNITY FUTURES PROGRAM (CFP)
Quarterly Performance Report - January to March 2019

ADMINISTRATION OF THE INVESTMENT FUND

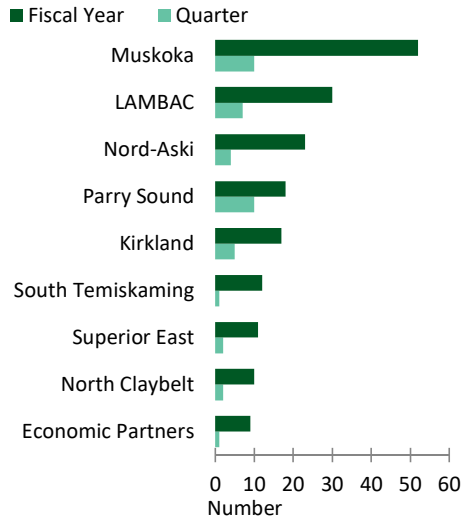
	Total		Urban Adjacent		Intermediate		Rural/Remote	
	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year
Number of Closed Deals (Host)	80	340	26	89	42	182	12	69
Average # of Closed Deals (Host)	3	14	4	15	5	20	1	8
Minimum # of Closed Deals (Host)	0	1	2	7	1	9	0	1
Maximum # of Closed Deals (Host)	10	52	10	27	10	52	4	18
# of Closed Deals (Non-Host Pool)	15	105	4	29	10	56	1	20
Total # of Closed Deals	95	445	30	118	52	238	13	89

Number of Closed Deals (Host) by CFDC

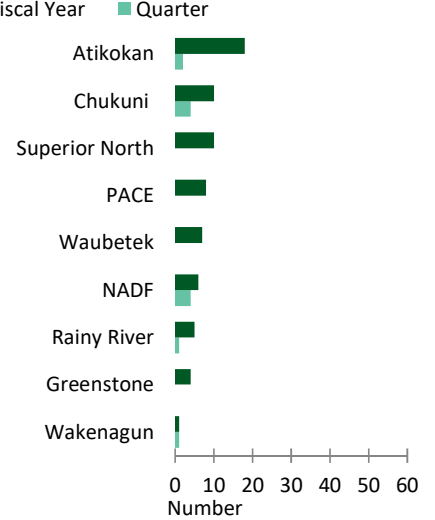
Urban Adjacent



Intermediate



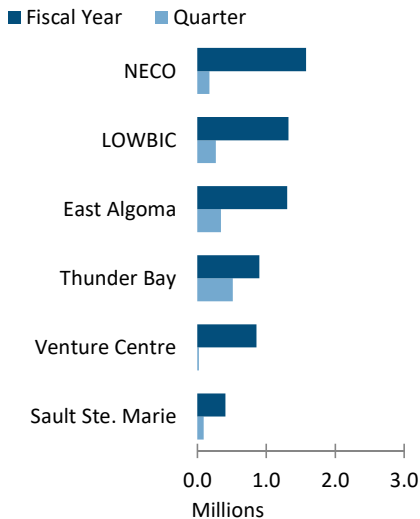
Rural/remote



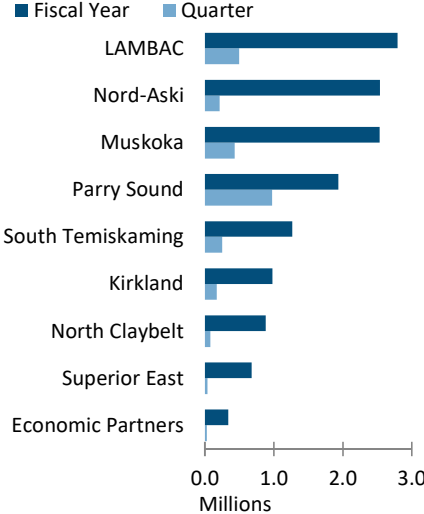
	TOTAL		Urban Adjacent		Intermediate		Rural/Remote	
	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year
\$ of Closed Deals (Host)	\$5,023,577	\$24,903,763	\$1,404,400	\$6,362,403	\$2,677,257	\$13,945,320	\$941,920	\$4,596,040
Average Total \$ Closed Deals (Host)	\$209,316	\$1,037,657	\$234,067	\$1,060,401	\$297,473	\$1,549,480	\$104,658	\$510,671
Average \$ of Closed Deals (Host)	\$62,795	\$73,246	\$54,015	\$71,488	\$63,744	\$76,623	\$78,493	\$66,609
Minimum \$ of Closed Deals (Host)	\$0	\$4,500	\$19,400	\$407,000	\$25,000	\$338,300	\$0	\$4,500
Maximum \$ of Closed Deals (Host)	\$974,400	\$2,796,000	\$512,000	\$1,576,400	\$974,400	\$2,796,000	\$504,331	\$825,919
\$ of Closed Deals (Non-Host Pool)	\$437,502	\$3,095,837	\$116,667	\$807,666	\$291,668	\$1,440,003	\$29,167	\$848,168
Total \$ of Closed Deals	\$5,461,079	\$27,999,600	\$1,521,067	\$7,170,069	\$2,968,925	\$15,385,323	\$971,087	\$5,444,208

Value of Closed Deals (Host) by CFDC

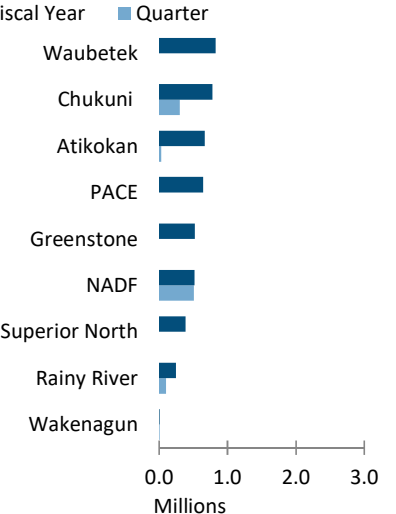
Urban Adjacent



Intermediate



Rural/remote



COMMUNITY FUTURES PROGRAM (CFP)
Quarterly Performance Report - January to March 2019

Investment Fund Impact

	TOTAL		Urban Adjacent		Intermediate		Rural/Remote	
	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year
Total Businesses Started, Expanded or Maintained	76	329	27	90	39	173	10	66
Average # of Businesses Assisted	3	14	5	15	4	19	1	7
Minimum # of Businesses Assisted	0	1	2	7	1	9	0	1
Maximum # of Businesses Assisted	10	48	10	27	9	48	4	17
Total Jobs Created and Maintained	430	1,639	180	560	187	725	63	354
Average # of Jobs Created and Maintained	18	68	30	93	21	81	7	39
Minimum # of Jobs Created and Maintained	0	0	2	32	0	16	0	0
Maximum # of Jobs Created and Maintained	93	180	93	162	83	180	41	97

BUSINESS COUNSELLING AND INFORMATION SERVICES

	TOTAL		Urban Adjacent		Intermediate		Rural/Remote	
	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year
# of In-depth Counselling Interviews	888	3,582	154	662	290	1,157	444	1,763
Average # of Counselling Interviews	37	149	26	110	32	129	49	196
Minimum # of Counselling Interviews	2	5	2	51	9	62	2	5
Maximum # of Counselling Interviews	120	464	59	300	79	283	120	464
Total Businesses Started, Expanded or Maintained	144	590	27	134	91	340	26	116
Average # of Businesses Assisted	6	25	5	22	10	38	3	13
Minimum # of Businesses Assisted	0	1	0	13	1	5	0	1
Maximum # of Businesses Assisted	32	115	9	32	32	115	12	44

COMMUNITY STRATEGIC PLANNING

	TOTAL		Urban Adjacent		Intermediate		Rural/Remote	
	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year
# of Strategic Plans developed or updated	16	50	1	3	11	32	4	15
Average # of Strategic Plans	1	2	0	1	1	4	0	2
Minimum # of Strategic Plans	0	0	0	0	0	0	0	0
Maximum # of Strategic Plans	5	10	1	2	5	10	3	10
# of Partners Involved in Strategic Planning	165	516	5	27	108	260	52	229
Average # of Partners Involved	7	22	1	5	12	29	6	25
Minimum # of Partners Involved	0	0	0	0	0	0	0	0
Maximum # of Partners Involved	51	222	5	15	41	82	51	222

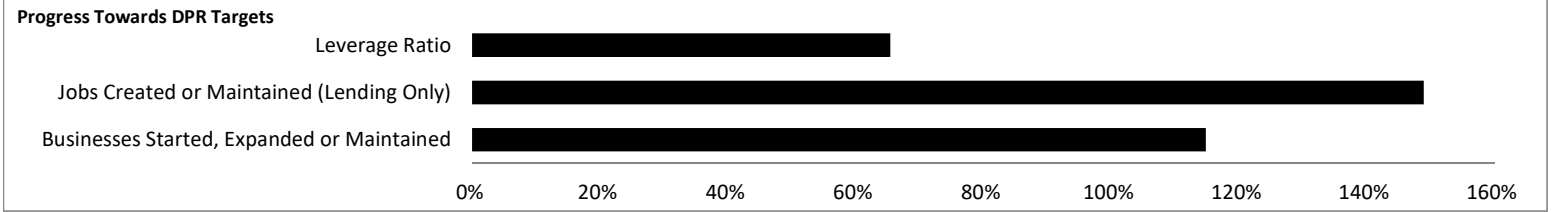
COMMUNITY ECONOMIC DEVELOPMENT

	TOTAL		Urban Adjacent		Intermediate		Rural/Remote	
	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year	Quarter	Fiscal Year
# of new CED Projects with CF Involvement	43	232	6	56	23	96	14	80
Average # of new CED Projects	2	10	1	9	3	11	2	9
Minimum # of new CED Projects	0	0	0	2	0	0	0	1
Maximum # of new CED Projects	9	35	4	26	9	35	5	24
# of Partners Involved in CED Projects	181	1,264	22	370	129	531	30	363
Average # of Partners Involved	8	53	4	62	14	59	3	40
Minimum # of Partners Involved	0	0	0	8	0	0	0	0
Maximum # of Partners Involved	56	265	14	121	56	200	24	265

COMMUNITY FUTURES PROGRAM (CFP)
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DEPARTMENTAL PERFORMANCE REPORT TARGETS

	Quarter	Year-to-Date	Target	Progress
Businesses Started, Expanded or Maintained	220	919	800	115%
Jobs Created or Maintained (Lending Only)	430	1,639	1,100	149%
Leverage Ratio	0.67	1.05	1.60	65%



PERFORMANCE STANDARDS

	TOTAL	Urban Adjacent	Intermediate	Rural/Remote
# of CFDCs	24	6	9	9

Administration of the Investment Fund

	Met or exceeded minimum performance standard											
	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	
# of Closed Deals (Host)	18	75%	15	3	50%	11	7	78%	4	8	89%	
\$ of Closed Deals (Host)	20	83%	700k	5	83%	600k	8	89%	300k	7	78%	
Total Businesses Started, Expanded or Maintained	18	75%	14	3	50%	11	7	78%	3	8	89%	
Total Jobs Created and Maintained	21	88%	51	5	83%	32	8	89%	13	8	89%	

Business Counselling and Information Services

	Met or exceeded minimum performance standard											
	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	
# of In-depth Counselling Interviews	21	88%	43	6	100%	41	9	100%	49	6	67%	
Total Businesses Started, Expanded or Maintained	21	88%	5	6	100%	2	9	100%	4	6	67%	

Community Strategic Planning

	Met or exceeded minimum performance standard											
	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	
# of Strategic Plans developed or updated	15	63%	1	2	33%	1	7	78%	1	6	67%	
# of Partners Involved in Strategic Planning	9	38%	5	2	33%	5	6	67%	5	1	11%	

Community Economic Development

	Met or exceeded minimum performance standard											
	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	Target	(#)	(%)	
# of new CED Projects with CF Involvement	13	54%	5	3	50%	5	4	44%	5	6	67%	
# of Partners Involved in CED Projects	11	46%	25	3	50%	25	5	56%	25	3	33%	